# Walmart : Health Virtual Care

Solution overview







### 190M+

Weekly in-store shoppers

90%

of Americans live within 10 min. of a Walmart

#### Omni Channel

Service offerings include: Walmart Health Centers Walmart Health Virtual Care Walmart Pharmacy Walmart Dental 13M

Monthly capacity to immunize Americans

**4,000** 

Stores are located in "medically underserved" areas

\*As defined by HRSA

80

NPS of Walmart healthcare offerings

#### Who we are

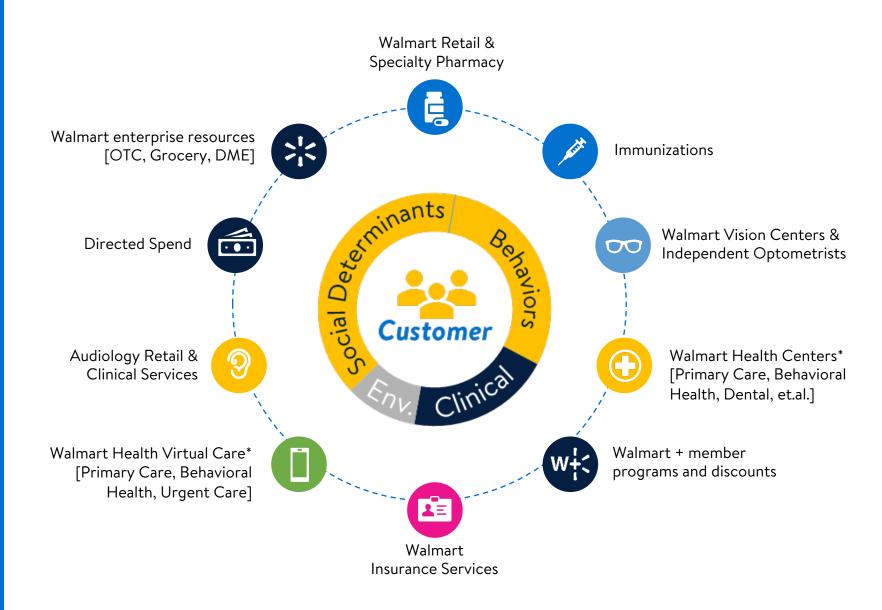
Walmart Health & Wellness's mission is to provide accessible and affordable, human-centered care to our associates and the communities we serve.

Setting the new standard for omnichannel health delivery nationwide, Walmart and its affiliates<sup>+</sup> bring accessible, affordable and quality care to American workers – in the manner that makes the most sense for them.

<sup>+</sup> Medical & Dental services provided by independent practices

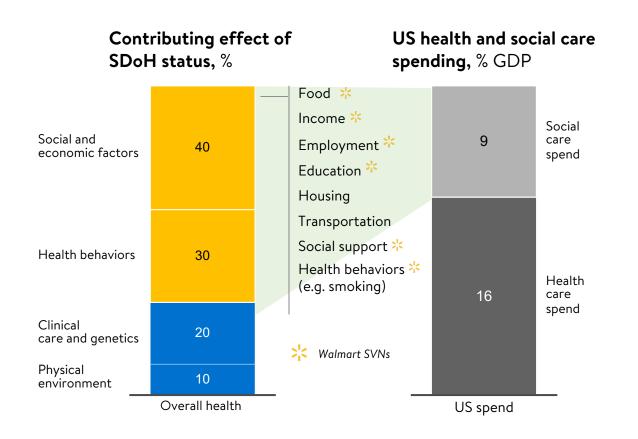
# What we offer

Our assets together meet the needs of our customers in an aligned & integrated manner.



#### Social Determinants of Health

#### Addressing the Why



70% of health outcomes are based on underlying social factors or influenceable behaviors, but social care spend remains disproportionally low

Where we are starting...



Food security



Maternal & infant health



Cardiometabolic









Walmart Health Virtual Care

### Meet Walmart Health Virtual Care

Walmart Health Virtual Care (WHVC) makes it easy for millions of people to access best-in-class care whenever and wherever, while driving down overall healthcare costs.

We provide primary care services, ondemand treatment of common illnesses and injuries, and behavioral health services to consumers and businesses nationwide—every day!

Through our multi-specialty telehealth solution members have 24/7 access to medical providers and can get mental healthcare in as few as 72 hours.

5M+

Members Nationwide

28 min.

Median
Wait Time\*

2021

Acquired by Walmart Health

2010

Launched

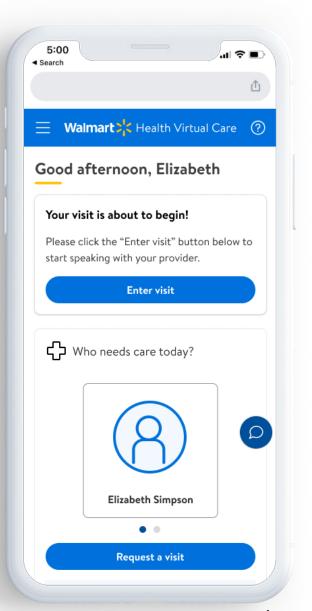
**30,000** 

Business Clients

First

To market with VPC & Teen Therapy nationally

\*internal WHVC reporting, YTD 202



## Our virtual first approach

A robust team is key to our success & enables us to keep wait time low & satisfaction high.

1,100+

Medical and behavioral health licenses



+17.5 years
Average clinical experience of UC providers

24/7/365

Availability for members



#### >93% satisfaction

For both patients & providers\*





NCQA accredited 100,000+ visits

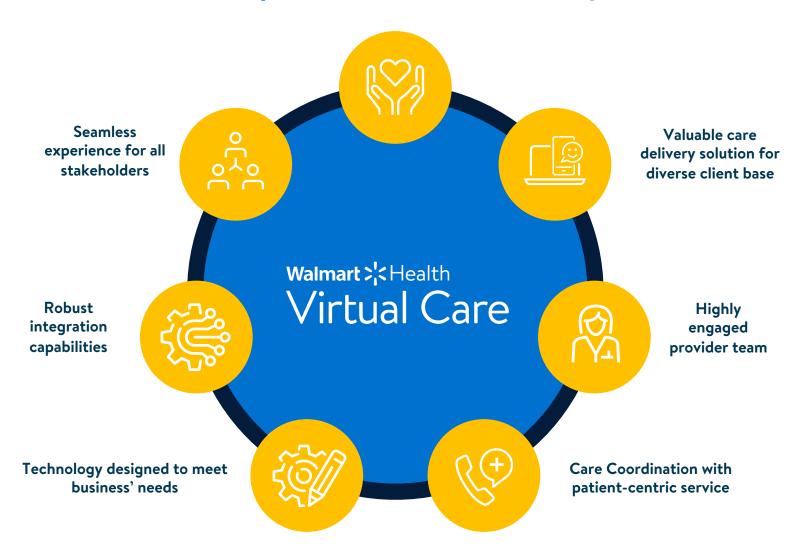
Al-Assisted Telehealth

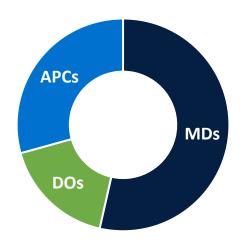
Streamlines patient intake & documentation

# Our solution

Our proprietary
technology is
deliberately
constructed and
tailored to meet
evolving consumer
demands & anticipate
the trends driving
virtual care delivery.

#### Comprehensive care offering





#### Our medical team is comprised of:

- 53% Medical Doctors ("MDs")
- 17% Doctors of Osteopathic Medicine ("DOs")
- 29% Advanced Practice Clinicians ("APCs")



# 100% of our behavioral health practitioners are licensed therapists



#### **NCQA** accreditation

Strict vetting ensures the highest quality network of physicians & advanced practice clinicians in the industry.

#### Provider team

- 12 years of providing telemedicine to employers and their employees
- 100,000s of visits
- 17.5 years Average clinical experience per provider
- 93.8% patient satisfaction with our providers

\*internal WHVC reporting

# **Care**coordination

Comprised of friendly, helpful professionals who are available to answer questions and assist in real time—enhancing the patient experience.

I want to commend my Care Coordinator. She was informative, patient, and had such a sweet kind voice that made you feel everything will be okay." Mark K., Patient



#### Real people

Connect with a live, U.S.-based Care Coordinator



24/7 access - 365

Always available, including nights, weekends & holidays



#### 93.8% patient satisfaction\*

Personalized care coordination enhances the patient experience



#### Knowledgeable guides

Our team can walk patients through the process of requesting a visit and follow-up care, explaining the ins and outs of Walmart Health Virtual Care



**Virtual Care Services** 

## Walmart Health Virtual Care offerings

#### Our multi-specialty telehealth solution provides a path for convenient, affordable care for patients.

	Service	Description	Avg. Visit Length
<b>⊗</b>	Primary Care (first to launch nationally)	Primary care services & care navigation delivered virtually	10 to 30 minutes
4	Urgent Care	Adults & children treated 24/7 for routine health issues	10 to 15 minutes
Q	Women's Health	A private way for women to discuss personal health concerns 24/7	10 to 15 minutes
O <sup>7</sup>	Men's Health	A discreet way for men to address private health concerns 24/7	10 to 15 minutes
98	Talk Therapy	Adults can speak with a licensed therapist in as few as 72 hours	50 minutes
RA	<b>Teen Therapy</b> (first to launch nationally)	Youth (10-17) can speak with a licensed therapist in as few as 72 hours	50 minutes
(P)	Psychiatry	Talk therapy, medications, psychosocial interventions & other treatments	45 minutes / 15 minutes*

# **Primary Care**

- Members can schedule a visit with their chosen virtual PCP to receive care for common ailments, mental health concerns, ongoing care management, and referrals to in-person or specialty care when needed.
- **Virtual wellness visits** are available to patients once every 12 months.
- Virtual PCPs may order lab tests to identify risk factors and discuss a preventative plan geared towards a healthier future. Labs can be administered by one of WHVC's lab partners.
- Available by phone (where permitted) or video—24/7/365.



#### **Key features**



Virtual primary care visits in as few as **72 hours** 



**Dedicated Care Navigation** team available 24/7



Pick & see the same virtual PCP for ongoing care



Annual virtual wellness visit which may include ordering lab work

#### How we help

- Minor illness & injury
- Chronic health concerns
- Mental health concerns
- Prescriptions or refills\*

- Referrals to specialists
- Lab work & imaging, referrals
- Care navigation

- General advice & consultation
- Urgent care issues
- And more

\*when medically necessary

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# **Urgent Care**

- Easy and trusted way for adults and children to request doctor's visits on demand for minor illnesses and injuries.
- Care your members want, when and where they want it—by **phone** (where permitted) or **video**—24/7/365.
- A cost-effective solution, members pay much less than they would at the ER, urgent care, and most walk-in clinics.



#### **Key features**



Available **nationwide** (all 50 states)



Spanish-language portal available



Prescriptions\* sent same-day to a local pharmacy



State licensed, board-certified medical providers

#### What we treat

- Allergies
- Bites & stings
- Bronchitis
- COVID-19 concern

\*when medically necessary

Diarrhea

- Fever
- Flu symptoms
- Medication refills
- Nausea
- Sinus symptoms

- Skin infections
- Urinary tract infections
- And more

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#### Women's Health

- Our platform gives women a safe, comfortable & confidential way to access health services they want.
- Members can connect with providers to discuss personal health concerns – without the embarrassment or inconvenience of visiting the doctor's office.
- Available by **phone** (where permitted) or **video**—24/7/365.
- The entire experience takes less than
   30 minutes.



#### **Key features**



Available **nationwide** (all 50 states)



Indicate **gender preference** for provider



Prescriptions\* sent same-day to a local pharmacy



**Lab results** can be sent directly to WHVC

#### What we treat

- Birth control
   Low sex drive
   Sexual health
   Endometriosis
   Mastitis
   UTI/Bladder infection
- Hair loss/ eyelash thinning Pain during intercourse Vaginal yeast infections
  - Hot flashes Premenstrual syndrome Vaginal dryness
  - Incontinence Smoking cessation And more

#### Men's Health

- Our platform gives men a safe, comfortable & confidential way to access personal health services.
- Members can connect with providers to discuss personal health concerns – without the embarrassment or inconvenience of visiting the doctor's office.
- Available by **phone** (where permitted) or **video**—24/7/365.
- The entire experience takes less than
   30 minutes.



#### **Key features**



Available **nationwide** (all 50 states)



Indicate **gender preference** for provider



Prescriptions\* sent same-day to a local pharmacy



**Lab results** can be sent directly to WHVC

#### What we treat

- Cold sores
- Enlarged prostate
- Erectile dysfunction
- Dandruff
- Hair loss

- Jock itch
- Performance anxiety
- Premature ejaculation
- Prostatitis
- Pubic lice

Smoking cessation

Sexual health

# Talk Therapy (18+)

- Access to high-quality, convenient and confidential mental health services for those 18 and up
- Using a computer/mobile device, members can connect with a therapist in as a few business days.
- Patients can read bios and schedule a visit with a provider that matches their needs
- Personalized treatment plan created by the second visit



#### **Key features**



Available **nationwide** (all 50 states)



Visits can be scheduled in a few business days



Patients can meet with the same therapist



Treatment plan by the second session

#### What we treat

- Abuse
- ADHD/ADD
- Anxiety
- Bipolar depression
- Career counseling

- Depression
  - Divorce
- Domestic violence
- Grief/loss
- Maternal health / postpartum

- Mood swings
- Panic attacks
- PTSD
- Relationships
- And more

# Teen Therapy (10-17)

- Network of state-licensed, credentialed mental health providers specializing in child & adolescent therapy.
- Therapists treat common adolescent concerns virtually.
- Program review & parent participation discussed during first session.
- Treatment plan provided by the second visit.
- Modality of the visit (video vs. phone\*) is up to the provider & patient preference.



#### **Key features**



Available in select states for patients ages 10-17



Visits can be scheduled in a few business days



Patients can meet with the same therapist



Initial visit is **50** min. & may include parent/guardian

#### What we treat

- Abuse
- ADHD/ADD
- Anxiety/stress
- Bipolar disorder
- Behavioral concerns

- Cognitive disorders
- Depression
- Family dynamics
- Grief/loss
- Mood swings

- Panic attacks
- Performance coaching
- PTSD
- Relationships
- And more



<sup>\*</sup>depending on state requirements.

# Psychiatry (18+)

- Network of licensed, credentialed psychiatrists and psychiatric nurse practitioners who special in diagnosing & treating mental health issues.
- Providers treat depression, anxiety, trauma, mood disorders and other mental & emotional concerns.
- Medications can be prescribed.
- Initial 45-minute visit, as well as 15-minute follow-up visits to manage medications and evaluate progress.
- If needed, patients can use a local lab of their choice for lab tests and results can be sent directly to Walmart Health Virtual Care.



#### **Key features**



Available in select states for patients 18+



Visits can be scheduled in a few business days



Visits with same psychiatric provider



15-min follow-ups for medication management\*

#### What we treat

- Abuse
- ADHD/ADD<sup>+</sup>
- Anger management
- Anxiety/stress
- Bipolar disorder

- Cognitive disorders
- Depression Postpartum depression
- Divorce Re
- Grief/loss
   Schizophrenia
- Medication management<sup>†</sup>
- Relationships

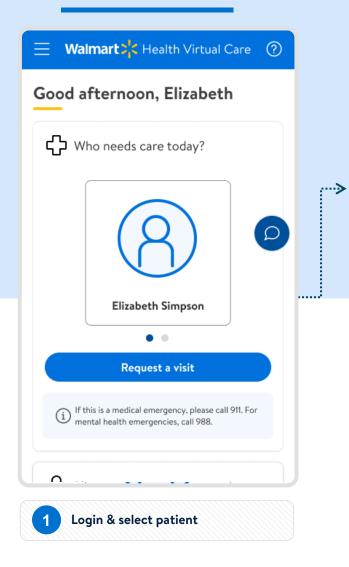
Mood swings

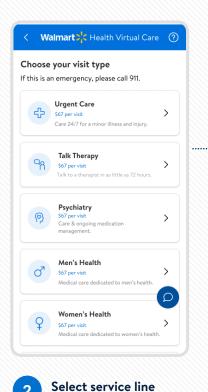
Schizophi chii

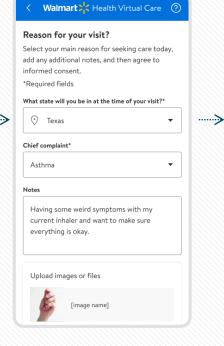


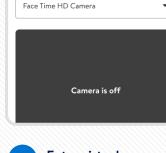
Patient Experience

#### How it works - Medical service lines









Deafault-Macbook Pro Microphone

< Walmart → Health Virtual Care ②

To ensure you have a good experience, please

Your visit is about to begin.

check your settings.

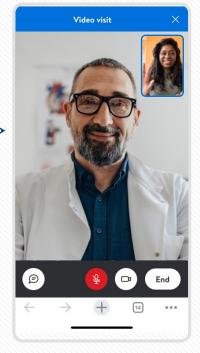
\*Required fields

Select audio source\*

Select video source\*

First name

Emilia



Complete a brief intake & select reason for visit

Virtual Urgent Care patients will complete an Al intake after indicating their reason for visit.

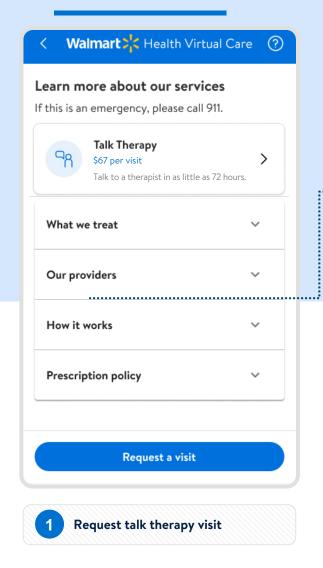
4 Enter virtual waiting room

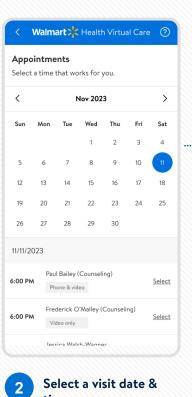
Patient meets with their provider by video or phone and receives diagnosis and treatment

(Prescriptions & lab work when medically necessary)

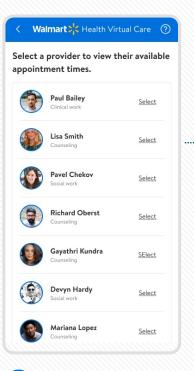
Video visit

## **How it works** – Talk Therapy

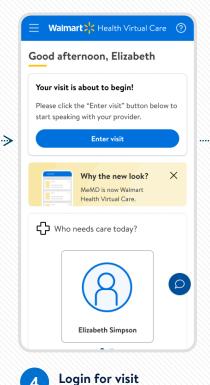








Select a therapist after reviewing bios to find the right fit



therapist



